Expression of Interest

Container Deposit Scheme (CDS) Logistics, Processing and Bulk Sorting Services — Respondent Pack

Introduction

This Expression of Interest (EOI) is an exploratory market-engagement process. It invites organisations with relevant experience or capability to provide information about the facilities, capabilities, service models, technologies, equipment and commercial arrangements that may be available for the logistics, processing and bulk sorting of materials recovered through the Western Australian CDS. Respondents may provide information about one or more geographic areas or propose an integrated or alternative service model. WARRRL welcomes information about approaches that could improve safety, service quality, operational efficiency, capacity, resilience, flexibility or scalability; reduce whole-of-system costs or otherwise support the objectives of the CDS.

WARRRL will undertake a structured review of the information received to identify market capability, available service models, geographic coverage, capacity, indicative commercial arrangements, risks, constraints and dependencies.

WARRRL may seek clarification where reasonably necessary to understand information contained in a response (see section 7.2 regarding the structured review methodology, including the position on ranking and shortlisting). Clarification will not constitute negotiation or acceptance of a response and is not an opportunity for a Respondent to submit a materially revised response (see also section 2.9 regarding the legal status of this EOI).

Participation or non-participation in this EOI will not, of itself, determine eligibility to participate in any future procurement process. If WARRRL decides to conduct a Request for Proposal or another procurement process, the applicable participation requirements, mandatory requirements, evaluation criteria and governance arrangements will be set out in the documents for that process. WARRRL is not obligated to conduct a future procurement process or make any appointment as a result of this EOI.

The current contractual arrangements covering the logistics, processing and bulk sorting services described in this EOI are due to expire in September 2027. This does not necessarily apply to glass processing arrangements, which may be subject to separate timing.

1. Background

Containers for Change is Western Australia's container deposit scheme. It gives eligible drink containers another life by allowing people to return eligible beverage containers between 150 mL and 3 L for a 10-cent refund. Containers can be returned through a range of options, including depots, self-serve kiosks, Drop & Go locations and collection services, with refunds retained by the customer or directed to a participating cause. By encouraging containers to be returned rather than discarded, the CDS supports recycling, creates employment and fundraising opportunities, and benefits communities across Western Australia. WARRRL is the Scheme coordinator and administers the network and supply chain through which returned containers are collected, transported, sorted, processed and prepared for recycling.

The main objects of Part 5A of the *Waste Avoidance and Resource Recovery Act 2007* (WA), which establishes the Scheme, are to:

(a) increase the recovery and recycling of empty beverage containers; and

(b) reduce the number of empty beverage containers that are disposed of as litter or to landfill; and

(c) ensure that first responsible suppliers of beverage products take product stewardship responsibility in relation to their beverage products; and

(d) provide opportunities for social enterprise, and benefits for community organisations, through participation in the container deposit scheme; and

(e) create opportunities for employment; and

(f) complement existing collection and recycling activities for recyclable waste.

WARRRL will consider these objectives when reviewing the information received through this EOI and when developing any future operating model or procurement strategy.

As at October 2026, the CDS operates through a network of 317 refund points across metropolitan, regional and remote Western Australia. Of these, approximately 120 locations currently operate as aggregation points requiring collection by logistics providers which include 20 car park kiosks.

Sites differ in scale, geography, operating model, storage capacity, access arrangements and the way containers are received and separated. Returned containers are sorted into 8 material types: glass, aluminium, clear PET, coloured PET, liquid paperboard, steel, HDPE and other materials. Depending on the location and operating model, material may be separated at the refund point or transported as a combined non glass stream for separation at a bulk sorting facility.

WARRRL is considering arrangements for logistics, processing and bulk sorting services expected to commence from October 2027. These are downstream services required after containers are received through the refund point network and may include

providing collection infrastructure;

collecting material from refund points or aggregation locations;

maintaining chain of custody;

transporting material to bulk sorting or processing facilities;

separating combined non-glass containers into the required material streams;

weighing, verifying, baling and storing material;

maintaining accurate inventory and reporting records; and

preparing material for sale and dispatch to approved recyclers.

WARRRL's current processing network includes facilities in Broome, Karratha, Geraldton, Perth, Bunbury, Albany and Kalgoorlie. These locations provide context on the existing network only and do not prescribe the future service model, facility configuration or geographic packaging. Respondents may propose use of existing or new facilities, alternative locations, regional hubs or integrated solutions where these could improve safety, capacity, resilience, service quality or whole-of-system efficiency.

Respondents may provide information about logistics, processing, bulk sorting or an integrated combination of these services. Responses may propose statewide, regional or location-specific solutions and may put forward alternative equipment, infrastructure, technology or service models.

2. EOI overview and process

2.1 Purpose

The purpose of this EOI is to inform WARRRL's Supply Chain Transformation project by exploring credible provider capabilities and alternative logistics, non-glass processing and bulk sorting models. WARRRL will consider how proposed models interact with refund point operations, network configuration, material quality, recycling pathways and whole-of-Scheme outcomes, having regard to the objects of the *Waste Avoidance and Resource Recovery Act 2007*. WARRRL is not prescribing a single operating model, equipment solution or geographic package at this stage. Respondents should identify benefits, costs, risks and dependencies across the supply chain, including changes required outside their proposed service scope.

WARRRL will consider environmental, social and economic outcomes when using EOI findings to develop future operating model options. Respondents are encouraged to identify material sustainability benefits, impacts and trade-offs associated with their proposed model, including resource efficiency, emissions, material recovery and quality, whole-of-life value and community participation. Information should be proportionate to the proposed services and distinguish supported estimates from benefits requiring further assessment.

The logistics and processing component of the EOI also includes glass collection from regional refund aggregation points only (and excludes Perth, Peel and Wheatbelt regions) and transport to the processing plant in Bassendean Perth.

The findings will inform operating model options, financial and risk analysis and any subsequent procurement strategy, subject to WARRRL's governance and delegated approvals. Participation does not guarantee that WARRRL will undertake a future procurement process or make any appointment.

Participation or non-participation in this EOI will not, of itself, determine eligibility to participate in any future procurement process (see the Introduction).

2.2 Indicative services required

WARRRL is seeking information about the following indicative service areas. The final scope, geographic packaging and allocation of responsibilities have not been determined and may be informed by responses to this EOI. The inclusion of a service area in this EOI does not indicate that WARRRL will ultimately procure that service separately, in the form described, or at all.

Logistics Services

1. Collections from aggregation points for all non-glass material in all regions including Perth, Peel, Wheatbelt, Kimberley, Pilbara, Gascoyne, Mid West, South West, Great Southern and Goldfields-Esperance and delivery to a regional processing facility or bulk sorting facility, if applicable.
2. Collection from aggregation points of glass material in the Kimberley, Pilbara, Gascoyne, Mid West, South West, Great Southern and Goldfields-Esperance and delivery to regional processing facilities or directly to the Perth processing facility.
3. Transport of bulk glass from regional processing facilities to Perth, if applicable.

Processing Services

1. Processing of all lightweight material (baling) in Perth, Peel, Wheatbelt, Kimberley, Pilbara, Gascoyne, Mid West, South West, Great Southern and Goldfields-Esperance.
2. Receival and storage of glass material in the Kimberley, Pilbara, Gascoyne, Mid West, South West, Great Southern and Goldfields-Esperance.

Bulk Sorting Services

1. Provision of bulk sorting facility services to receive and sort containers from applicable refund points.

2.3 Indicative material flow and network volumes

Collection location or aggregation point → logistics collection → bulk sorting facility (where applicable)→ processing and baling → sale to approved recyclers, with material made available as ex works from the processing facility.

WARRRL encourages proposals for non-glass material to be sorted, stored and transported more efficiently. For example, respondents could suggest combining non-glass material into one stream for separation at a bulk sorting facility. This may apply to some parts of the refund point network, depending on capability.

This indicative flow is provided for context and does not prescribe the future operating model. Respondents may propose alternative material flows where these are consistent with the scope of this EOI.

Container volumes by region and material type for 2025/26

Sum of RPO Containers	Column Lal								
Row Labels	Aluminium	PET	Glass	Liquid Paper Board	HDPE	Steel	Other	(blank)	Grand Total
Gascoyne	4,211,825	1,450,202	1,227,421	70,972	33,457	4,377	112		6,998,366
Goldfields - Esperance	15,039,648	8,153,027	6,453,389	556,593	288,221	25,362	2,422		30,518,662
Great Southern	12,758,739	5,774,038	5,941,482	593,203	293,194	23,627	3,127		25,387,410
Kimberley	10,824,795	2,885,327	2,045,301	268,235	100,548	11,435	33,204		16,168,845
Midwest	14,737,451	5,895,091	5,811,666	566,399	268,380	22,998	1,024		27,303,009
Peel	38,082,178	19,337,994	15,399,380	2,088,987	768,893	88,984	8,730		75,775,146
Perth	252,228,282	182,270,518	110,885,084	16,053,645	5,206,882	1,094,160	121,204		567,859,775
Pilbara	15,282,736	9,296,843	4,188,737	412,152	174,397	39,115	1,777		29,395,757
Southwest	37,739,782	14,735,783	17,004,630	1,668,137	757,183	73,174	4,490		71,983,179
Wheatbelt	30,775,949	14,543,652	13,148,476	1,514,402	665,661	57,617	4,173		60,709,930
(blank)									
Grand Total	**431,681,385**	**264,342,475**	**182,105,566**	**23,792,725**	**8,556,816**	**1,440,849**	**180,263**		**912,100,079**

Refer Appendix B for 2025/26 volumes split into glass and non glass by region and Appendix C for indicative conversion factors of containers per tonne.

*Following the Scheme expansion that took effect on 1 July 2026, statewide volumes are estimated to increase by a further 60 million glass containers and 30 million for non-glass containers.

2.4 Material streams and glass logistics scope

Non-glass: Material is currently separated into seven non-glass streams: clear PET, coloured PET, HDPE, aluminium, steel, liquid paperboard and other material.

Glass: Collection from regional refund point depots, excluding the Perth metropolitan, Peel and Wheatbelt regions and transportation to the processing plant in Bassendean, Perth.

2.5 EOI stages

The following describes the general process WARRRL intends to follow for this EOI. It is a description of process flow only and does not create a formal evaluation methodology, pre-qualification stage, or any entitlement for a Respondent.

1. WARRRL issues this exploratory EOI and receives questions from the market.

2. Respondents submit a written response describing their experience or capability, available facilities, service models, capacity, constraints, mobilisation pathways, timeframes and indicative commercial structures.
3. WARRRL reviews each written application to understand the proposed service model and identify market capability, capacity, constraints, risks and dependencies for the service package or packages proposed. WARRRL may seek written clarification where reasonably necessary to understand information contained in a response and may request a site visit to verify or better understand information in a response.
4. WARRRL may record whether requested information has been provided, partly provided or remains unclear, has not been provided, or is not applicable to the proposed model. These records do not constitute a pass, fail, ranking or qualification outcome.
5. WARRRL will consolidate the information received into market findings to inform its consideration of future operating models, service packaging, commercial structures, risks, dependencies and procurement strategy.
6. WARRRL may, at its sole discretion, decide whether to undertake a future procurement stage, including an RFP, and determine its scope, timing, structure, service packages and requirements (see the Introduction regarding eligibility to participate in that future stage).

2.6 Conditions of participation

- This EOI does not constitute an offer, tender, promise to contract or commitment by WARRRL to conduct any further procurement process.
- Respondents are responsible for all costs of preparing and submitting a response, participating in clarifications and attending any site visit requested by WARRRL.
- WARRRL's discretionary rights in connection with this EOI, including to amend, suspend or cancel the EOI and to decide whether, when and how to undertake a future procurement stage, are set out in section 2.10.
- Submission of an EOI response does not create any legal or equitable rights, guarantee that WARRRL will conduct a future procurement process, or give rise to any expectation of appointment (see the Introduction regarding eligibility to participate in any future procurement process). If WARRRL conducts an RFP, the applicable participation conditions will be stated in the RFP.
- Respondents must identify assumptions, exclusions, dependencies, conflicts of interest and any proposed subcontractors or consortium members.
- All information supplied must be accurate, complete and capable of verification.
- Any future appointment would be subject to a separate procurement process, due diligence, approvals and agreed contract terms.

2.7 Probity and collusion

Respondents must comply with the following probity requirements in connection with this EOI.

Inducement

A Respondent must not offer any incentive to, or otherwise attempt to, influence any person who is directly or indirectly involved in this EOI, or in the awarding of any subsequent contract. Without limiting the generality of this obligation, a Respondent must not:

- without WARRRL's prior written consent, directly or indirectly approach or communicate with any officer or employee of WARRRL having any connection or involvement with this EOI, with respect to an offer of employment or the availability of employment with the Respondent or any related entity; or
- directly or indirectly offer a bribe, gift or inducement to any officer or employee of WARRRL in connection with this EOI.

Probity checks

Without limiting WARRRL's other rights under this EOI, each Respondent consents to WARRRL undertaking probity checks in respect of the Respondent, which may include:

- investigations into organisational structure, business and credit history;
- prior contract compliance in respect of other supplies of services;
- police checks or any checks for criminal records or pending charges; and
- research into any relevant activity that is, or might reasonably be expected to be, the subject of regulatory investigation.

Conflict of interest

A Respondent must:

- disclose in its EOI response any circumstances, arrangements or understandings which constitute, or may reasonably be perceived to constitute, an actual or potential conflict of interest with either the Respondent's obligations under this EOI or any potential involvement of the Respondent in the services described in this EOI;
- provide details of its proposed strategy for managing any actual, potential or perceived conflict of interest disclosed in its EOI response;
- not place itself in a position which may, or will, give rise to a conflict of interest, or a potential conflict of interest, during the EOI process; and
- otherwise promptly notify WARRRL in writing upon becoming aware of any actual or perceived circumstances, arrangements or understandings which constitute, or may reasonably be considered to constitute, an actual or potential conflict of interest with either the Respondent's obligations under this EOI or any potential involvement of the Respondent in the services described in this EOI.

To the extent that WARRRL directs a Respondent to take particular action in respect of a conflict of interest, the Respondent must comply with that direction. If the Respondent is unable or unwilling to comply with any such direction, WARRRL may exclude the Respondent from further participation in this EOI.

Collusion

A Respondent must not engage in any collusive tendering, anti-competitive conduct or any other similar conduct with any competing Respondent or other person in relation to this EOI.

2.8 Respondent's participation in this EOI

By submitting a response, the Respondent agrees:

- to comply with this EOI (including these conditions of participation) for the duration of the EOI process; and
- that it participates in the EOI process at its own cost and risk.

2.9 Legal relationship

WARRRL and each Respondent acknowledge and agree that:

- this EOI does not constitute an offer to enter into any agreement;
- this EOI constitutes the entire agreement of the parties in respect of the EOI process;
- to the maximum extent permitted by law, any obligations and liabilities which may otherwise be implied or imposed on WARRRL and the Respondent under contract or otherwise at law, in equity, by statute or otherwise are excluded;
- subject to the following paragraphs below, neither party is liable to the other in respect of any consequential loss arising out of or in connection with a breach of this EOI or the EOI process generally;
- subject to paragraphs below, and without limiting the paragraph above, to the maximum extent permitted by law:
    - the liability of WARRRL to the Respondent arising out of or in connection with a breach by WARRRL of this EOI or the EOI process generally is limited to the reasonable legal and other professional costs (excluding internal costs) directly incurred by the Respondent in preparing and submitting its response; and
    - the liability of the Respondent to WARRRL arising out of or in connection with a breach by the Respondent of this EOI or the EOI process generally is limited to the reasonable legal and other professional costs (excluding internal costs) directly incurred by WARRRL in conducting the EOI process; and
- the limitations in the paragraphs above do not apply to a breach of the confidentiality obligations in this EOI or to the operation of the site inspection indemnity (if applicable).

No process contract, collateral contract, promissory estoppel or other legal relationship arises from this EOI, a response, or related discussions, clarifications or site visits, to the maximum extent permitted by law.

Volumes, forecasts, assumptions and other information provided by WARRRL in connection with this EOI are indicative only. WARRRL does not warrant their accuracy, completeness or future achievement, and each Respondent must undertake its own investigations and analysis before relying on that information.

2.10 WARRRL's rights

Each Respondent acknowledges and agrees that WARRRL reserves the right at any time to:

- cancel, suspend or change this EOI or any aspect of the EOI process, or take such other action as WARRRL considers appropriate in relation to the EOI process or this EOI;
- require additional information from a Respondent, in which case the Respondent must provide that information within a reasonable time of WARRRL's request;
- decline to consider or evaluate a Respondent's EOI response or terminate the Respondent's participation in the EOI process if the Respondent breaches these conditions of participation, the response is materially incomplete, or the Respondent fails to meet a direction or requirement of WARRRL under this EOI;
- terminate the EOI process;
- in reviewing a Respondent's EOI response, have regard to WARRRL's knowledge of and previous experience and dealings with the Respondent, information about the Respondent's past or current performance under any other contract, arrangement or dealing, and information concerning the Respondent that is in the public domain or obtained by WARRRL through its own enquiries;
- consider and have regard to an EOI response that does not fully comply with the requirements of this EOI;
- publish the name of a Respondent; and
- waive any requirement under this EOI.

WARRRL is not required to give reasons for the exercise of any right under this section. Whenever WARRRL has any right or power under this EOI, including the provision of consents or approvals, WARRRL may exercise that right or power in its sole and absolute discretion, is not obliged to give reasons, and may impose such conditions as it determines. A Respondent's failure to comply with or perform a condition specified by WARRRL will constitute a breach of the EOI process.

Without limiting the above, WARRRL may elect, in its absolute discretion, to alter the scope, structure, packaging, timing or objectives of any future procurement process; invite responses from some, all or none of the Respondents to this EOI; invite participation from persons who did not participate in this EOI; and procure any services through any procurement model WARRRL considers appropriate. Participation in this EOI does not confer any right, preference, advantage, exclusivity or expectation in relation to any future procurement process.

2.11 Enquiries and clarification

WARRRL's general rights to seek clarification from a Respondent, and the position on ranking and shortlisting, are set out in the Introduction, section 2.10 and section 7.2. This section deals with the handling of Respondent enquiries and clarification questions.

Subject to the paragraph below, WARRRL reserves the right to disclose enquiries or clarification questions made or asked by a Respondent, and information provided by WARRRL to a Respondent in response, to other Respondents in any manner WARRRL considers appropriate, including by circulating written enquiries or clarification questions of a general nature, together with WARRRL's response, to the Respondent and all other Respondents.

If a Respondent considers that an enquiry or clarification question it proposes to make or ask (whether at a workshop or otherwise) is not of a general nature but relates to proprietary aspects of its response, the Respondent must identify that enquiry or question as such when making or asking it. If, in WARRRL's opinion:

- the enquiry or question is not proprietary, WARRRL will advise the Respondent, who may then withdraw the enquiry or question. If the Respondent continues to request a response, the enquiry or question and WARRRL's response may be disclosed to other Respondents in accordance with the paragraph above; or
- the enquiry or question does relate to proprietary aspects of the Respondent's response, WARRRL's response will be provided to that Respondent only and will not be circulated to other Respondents.

WARRRL may, but is not obliged to, request that a Respondent provide written clarification on any aspect of its response, or conduct workshops with a Respondent, either alone or with other Respondents, to discuss this EOI or the relevant Respondent's response or prospective response, or to otherwise request clarification or other information.

2.12 Representations and warranties

By submitting a response, the Respondent represents and warrants that its response, and any subsequent information submitted to WARRRL in connection with this EOI:

- is based on the Respondent's own independent assessment, investigations, interpretations, deductions, information and determinations, and takes into account all information relevant to the risks, contingencies and other circumstances affecting the response which is obtainable by reasonable enquiry, which enquiries the Respondent has made;
- is complete and accurate (see also section 2.6 and section 9 regarding the accuracy, completeness and verifiability of information supplied and the matters a Respondent must identify or disclose);
- confirms the Respondent has examined and understood this EOI and any other information available to it in connection with this EOI; and

- confirms the Respondent has not paid, received, offered or sought any secret commission, entered any unlawful arrangement with any other person, or sought to influence any decision in connection with this EOI by improper means (see also section 2.7 regarding probity and collusion).

2.13 Status of response and Respondent

The Respondent must notify WARRRL promptly in writing of any material change to the information contained in its response or any additional information submitted in connection with this EOI, any event that may materially affect its financial position or capacity, any circumstances that may affect the truth, completeness or accuracy of information it has provided, or, after lodging its response, any change in its structure or control or, for a consortium, any change in consortium membership. On receiving such notification, WARRRL may assess the change and terminate the Respondent's further participation in the EOI process or invite the Respondent to amend its response accordingly.

A Respondent may not amend its response after the closing date, unless invited or requested to do so by WARRRL. Without limiting WARRRL's rights to invite or request a Respondent to amend its response, WARRRL reserves the right to require a Respondent to withdraw any part of its response that departs from the requirements of this EOI, and to allow a Respondent to correct patent typographical or arithmetic errors in its response, at any time, without being required to allow or require any other Respondent to do so.

Each response is the property of WARRRL, and WARRRL is not required to return a Respondent's response or any documents, materials or information lodged as part of, or in support of, the response. The Respondent grants WARRRL an irrevocable, perpetual, royalty-free, non-exclusive licence to disclose, copy, use, adapt, modify, sublicense or reproduce the whole or any part of its response for the purposes of reviewing and seeking clarification on the response and for any action WARRRL takes in connection with it. WARRRL will not be obliged to compensate a Respondent for any use of concepts, ideas, approaches, methodologies or suggestions contained in its response.

2.14 Confidentiality

A Respondent must keep Confidential Information confidential, and must not disclose, use, reproduce or distribute it to any person, except:

- where necessary, and only to the extent necessary, for the purpose of preparing and submitting its response and otherwise participating in the EOI process;
- as authorised in writing by WARRRL;
- to the extent the Confidential Information is public knowledge, other than as a result of a breach of this section by the Respondent;
- as required by any law, or by a judicial, parliamentary or governmental body; or
- when required, and only to the extent required, to the Respondent's professional advisers, provided the Respondent ensures those advisers are bound by equivalent confidentiality obligations.

For the purposes of this section, "Confidential Information" means information disclosed by or on behalf of WARRRL to the Respondent in connection with this EOI that is identified as confidential or that a reasonable person would consider confidential, but excludes information that is or becomes public knowledge other than through a breach of this section.

The Respondent must immediately notify WARRRL if it becomes aware of a suspected or actual unauthorised disclosure, copying or use of Confidential Information, and must ensure that each person to whom it discloses Confidential Information, including its officers, agents, advisers, consultants, contractors, nominees, licensees, employees and volunteers, complies with the obligations in this section.

The obligations in this section are continuing obligations and survive the expiry or termination of the Respondent's participation in the EOI process.

3. Submission instructions

3.1 Key dates and contact

Item	Details
EOI issue date	26 October 2026
Deadline for questions	5:00pm AWST 3 November 2026
Closing date	5:00pm AWST 9 November 2026
Submission method	Fill out submission form via WARRRL website
Contact	Networkbeyond2027@warrrl.com.au

Questions concerning this EOI must be submitted to the contact address above by the deadline for questions (see section 2.11 regarding the handling, disclosure and proprietary treatment of enquiries and clarification questions).

3.2 Response format

Complete the organisation details and the relevant service schedules in this pack. Respondents may respond to one or more packages, propose an alternative service model, nominate only the regions they wish to service, or submit an integrated solution. Where a proposal differs from the indicative requirements, explain the proposed model, equipment or technology, the operational and commercial benefits, implementation requirements, key assumptions and risks, the timeline from appointment to operational readiness and how the proposal could improve efficiency or reduce whole-of-network costs taking into account refund point operations.

WARRRL will review each written response to understand the proposed solution and identify relevant market capability, capacity, constraints, risks and dependencies. WARRRL may seek follow-up clarification or request a site visit in accordance with section 2.5 (see section 7.2 regarding the structured review methodology, including the position on ranking and shortlisting).

If WARRRL conducts a RFP, the RFP will specify the applicable participation requirements, mandatory requirements, evaluation criteria, evidence requirements and governance arrangements. Information provided through this EOI may be used to inform those requirements but will not be a substitute for a response to the RFP.

3.3 Preliminary compliance, capacity and approval information

At the EOI stage, Respondents should provide a proportionate overview of:

- work health and safety arrangements;
- environmental and Chain of Responsibility compliance;
- relevant licences and approvals;

- a high-level statement of financial capacity to deliver the proposed services (detailed financial statements, guarantees or solvency evidence are not required at this stage); and
- material accounting controls.

Respondents should identify approvals already held, approvals still required and any material gaps, with an achievable plan to address them. Respondents should also briefly outline relevant arrangements for ethical sourcing, responsible labour practices and managing modern slavery risks within their proposed supply chains. The information requested under this section is intended to assist WARRRL to understand market capability, risks, approval requirements and mobilisation dependencies. It does not constitute a set of mandatory eligibility requirements for a future procurement process. Any subsequent procurement will define mandatory eligibility requirements and the evidence required at the relevant stage, including before appointment or service commencement.

3.4 Organisation details

Information required	Respondent response
Legal entity name	
Trading name	
ABN/CAN	
Registered address	
Primary contact, position, email and phone	
Service package(s) proposed	☐ Logistics ☐ Processing ☐ Bulk Sorting ☐ Integrated solution
Partners, subcontractors or consortium members	

Where a response involves more than one legal entity, identify the entity submitting the response and briefly describe the proposed role of each partner, subcontractor or consortium member.

4. Logistics service package

4.1 Scope and indicative requirements

The logistics service may be delivered statewide, across a combination of regions, or within one nominated region. Respondents should identify the regions or part thereof of Western Australia they are interested in servicing and may propose different service models by region or location. Current regions include Perth metropolitan, Peel, Wheatbelt, South West, Great Southern, Mid West, Gascoyne, Goldfields–Esperance, Pilbara and Kimberley. Respondents may propose alternative geographic groupings where these could provide more efficient material flows, reduce costs or better align with the proposed location of processing or bulk sorting facilities.

The provider would collect container material from locations agreed with WARRRL, maintain chain of custody, and deliver material safely to the nominated bulk sorting or processing facility. WARRRL particularly encourages proposals that incorporate compaction and densification of material where practical, to increase payloads, reduce collection frequency and transport kilometres, improve network efficiency and lower whole-of-system cost. On-site compactors currently supplied by processors and rear-lift compaction vehicles have already been used within the network, and respondents are encouraged to build on this experience across parts and regions of the network by proposing proven, enhanced or alternative compaction and densification solutions. WARRRL also welcomes scheduled, dynamic, hub-and-spoke, shared-capacity and other innovative approaches.

Respondents should identify the proposed responsibility for supplying, owning, operating, maintaining and replacing any collection, compaction, consolidation or transfer equipment included in their proposal noting that under the current operating model, processors supply and maintain the collection infrastructure used by refund points to store containers prior to collection by logistics providers. Respondents should identify whether their proposed model assumes that this arrangement will continue or proposes a different allocation of responsibility.

4.2 Logistics respondent questions

Ref.	Question and required evidence	Response / attachment reference
Capability, capacity and mobilisation		
LG1	Describe the organisation, proposed depots, ownership or lease arrangements, partners and subcontractors. Nominate each region the Respondent is interested in servicing and identify any specific locations, corridors or service types included or excluded. If proposing an alternative geographic grouping, identify the locations included and explain the basis for the proposed grouping.	
LG2	Provide an overview of the safety management system to be used to deliver the services.	
LG3	Describe relevant experience and provide a mobilisation plan, including an achievable timeline for purchasing, commissioning and deploying any required fleet or equipment. Distinguish services achievable by 1 October 2027 from later stages. Identify critical lead times, approvals, land tenure, incumbent or asset dependencies, transition costs, interim arrangements and service continuity contingencies.	
Service model and commercial proposal		
LG4	Describe the proposed service model and equipment. Include practical options for compacting or densifying material in each nominated region, including on-site compactors, rear-lift compaction vehicles, or other proven or innovative solutions. Respondents may also propose alternative consolidation methods, transfer hubs or enabling technologies. Identify the proposed responsibility for supplying, owning, operating, maintaining and replacing the equipment included in the proposed model. Explain material environmental benefits and trade-offs, including transport requirements, fuel and energy use, waste and water use where relevant, and how the proposed model would protect material quality and support effective recycling outcomes. Include supporting estimates where reasonably available.	
LG5	**Describe the weighing and verification equipment to be used.**	

LG6	Describe the fleet management system to be used and how it would integrate with WARRRL's systems and reporting requirements.	
LG7	Describe the proposed commercial model at a high level. Final pricing is not required at the EOI stage. Address the following: a. provide indicative cost ranges, pricing units and major fixed and variable cost drivers. State the volume, density, geographic coverage, capacity utilisation and service assumptions used. Use cents per container where meaningful and supplement with other relevant units such as cost per tonne, load or site. b. Identify capital requirements, proposed funding and ownership arrangements, minimum commitments, mobilisation costs and major risk allocation assumptions, including fuel, inflation and volume variability. c. Explain potential savings and additional costs across refund points, logistics, sorting, processing and recycling, and identify which parties would bear them. Include material whole-of-life costs, covering asset lifespan, maintenance, repair, replacement, reuse and end-of-life management, and any existing assets that could become redundant under the proposed model. Separate known information from estimates and dependencies.	
Social and employment outcomes		
LG8	Describe the social engagement and employment outcomes that could be achieved through the logistics service, including engagement of social enterprises, First Nations people and people experiencing barriers to employment.	

5. Processing service package

5.1 Scope and indicative requirements

The processing provider will receive sorted material streams, verify and record weights and quality, bale or otherwise prepare material to agreed specifications, store finished product securely, manage inventory, and facilitate the sale of material, and prepare material for dispatch to suitable recyclers. Under the current operating model, processors supply and maintain the collection infrastructure used by refund points to store containers prior to collection by logistics providers. Respondents should identify whether their proposed model assumes that this arrangement will continue or proposes a different allocation of responsibility.

WARRRL encourages proposals for regional processing, pre-processing, compaction or densification of material wherever practical across Western Australia, including solutions that integrate with logistics arrangements and reduce the movement of low-density material over long distances. On-site compactors and rear-lift compaction vehicles have already been used within the network, and respondents should consider how that experience could be extended, improved or complemented by other equipment and operating models. Proposals should explain how regional compaction and densification including possible use of compactors for lightweight material staged at regional transfer hubs for transfer to one or more centralised processors, could improve efficiency and, reduce whole-of-system costs.

WARRRL welcomes suggestions on how best to satisfy processing needs and location(s) and minimise combined logistics and processing costs.

Requirement	Indicative expectation
Material streams	Capability to process clear PET, coloured PET, HDPE, aluminium, steel, liquid paperboard, glass in regional areas and other material as applicable.
Baling and specification	Produce safe, stable bales or other agreed outputs that meet nominated recycler and transport specifications.
Sales facilitation	Provide transparent sales records and coordinate dispatch to recyclers.
Storage and segregation	Keep WARRRL material identifiable, secure, protected and segregated from other material.

5.2 Processing respondent questions

Ref.	Question and required evidence	Response / attachment reference
Capability, capacity and mobilisation		
PR1	Describe the proposed processing facility or facilities, locations, ownership or lease arrangements and storage areas.	
PR2	Outline the safety management processes and relevant waste licences and approvals.	
PR3	Describe relevant experience and provide a mobilisation plan, including an achievable timeline for acquiring, installing and commissioning any required plant and equipment. Distinguish services achievable by 1 October 2027 from later stages. Identify critical lead times, approvals, land tenure, incumbent or asset dependencies, transition costs, interim arrangements and service continuity contingencies.	
Service model and commercial proposal		
PR4	Provide the proposed process flow for each material stream and region proposed, including any regional pre-processing, compaction or densification before transport to the primary processing facility or recycler. Identify the principal hand-off points between logistics, processing and any other service provider. Explain the expected impact on efficiency and cost. Explain material environmental benefits and trade-offs, including transport requirements, fuel and energy use, waste and water use where relevant, and how the proposed model would protect material quality and support effective recycling outcomes. Include supporting estimates where reasonably available.	
PR5	Explain how WARRRL material will be weighed and segregated. Provide an overview of the inventory management system and how it would integrate with WARRRL's systems for reporting and verification.	
PR6	Describe the proposed commercial model at a high level. Final pricing is not required at the EOI stage. Address the following: a. Indicative cost ranges, pricing units and major fixed and variable drivers. State the volume, density, capacity utilisation and service assumptions used. Use cents per container where meaningful and supplement with other relevant units such as cost per tonne, load or site.	

	b. Identify capital requirements, funding and ownership, minimum commitments, mobilisation costs and major risk allocation assumptions, including inflation and volume variability. c. Explain potential savings and additional costs across refund points, logistics, sorting, processing and recycling, and identify which parties would bear them. Include material whole-of-life costs, covering asset lifespan, maintenance, repair, replacement, reuse and end-of-life management, and any existing assets that could become redundant under the proposed model. Separate known information from estimates and dependencies.	
Social and employment outcomes		
PR7	Describe the social engagement and employment outcomes that could be achieved, including engagement of social enterprises, First Nations people and people experiencing barriers to employment.	

6. Bulk sorting service package

6.1 Scope

The bulk sorting provider will receive unsorted non-glass container material, maintain secure chain of custody, sort and weigh the material, and make the separated streams available for processing or onward transport. Counting individual containers is not required unless otherwise agreed.

For reference in the 2025/26 financial year, non-glass volumes were 540 million containers for Perth and Peel and 730 million containers across the state. An estimated 30 million additional non glass containers per annum are expected following Scheme expansion that commenced on 1 July 2026. With future growth in volumes factored in, total network non-glass material may increase to 1 billion containers per annum over the next 5 years.

These figures are provided as statewide planning information for the purposes of this EOI and are not guaranteed volumes (see also section 2.9 regarding the status of volumes, forecasts and other information provided by WARRRL).

6.2 Indicative operational requirements

Requirement	Minimum expectation

Annual capacity	Initial capability from October 2027 to sort 200 million containers per annum.
Scalability	Outline how the plant capacity could be scaled up to process additional volume and over what timeframe.
Material separation	Sort into clear PET, coloured PET, HDPE, aluminium, steel, liquid paperboard and other material.
Segregation	Keep WARRRL material physically and systemically separate from other material on site, including material received from a materials recovery facility, and maintain auditable records of that segregation.
Access	Accept logistics deliveries when required, seven days per week which will include after-hours deliveries with safe access and suitable loading and unloading arrangements.
Accuracy and quality	Propose measurable sorting accuracy, contamination and recovery standards, with verification and corrective-action processes.
Storage and security	Provide secure inbound and outbound storage, surveillance and controls that preserve material integrity and chain of custody.
Data	Record inbound and outbound weights by load and material stream and provide timely, auditable information to WARRRL.
Safety and environment	Maintain appropriate safety, emergency, environmental, traffic, cleaning, maintenance and vermin-control systems.

6.3 Bulk sorting respondent questions

Ref.	Question and required evidence	Response / attachment reference
Capability, capacity and mobilisation		
BS1	Describe the proposed facility, address if known, ownership or lease arrangements and infrastructure supporting the proposed service.	
BS2	Describe the required approvals and licences, whether they are already in place, and the mobilisation timeline to become operational.	
BS3	Demonstrate capacity for 200 million containers per year and provide a staged plan for scaling to 1 billion containers per year.	

BS4	Describe relevant bulk sorting experience and provide the proposed mobilisation plan. Distinguish services achievable by 1 October 2027 from later stages. Identify critical lead times, approvals, land tenure, incumbent or asset dependencies, transition costs, interim arrangements and service continuity contingencies.	
Service model and commercial proposal		
BS5	Describe the proposed end-to-end process flow from receipt through sorting, weighing, storage and dispatch. Identify the principal hand-off points with logistics, processing and other service providers. Identify the proposed equipment and technology and explain the expected efficiency or scalability benefits of any alternative model. Explain material environmental benefits and trade-offs, including transport requirements, fuel and energy use, waste and water use where relevant, and how the proposed model would protect material quality and support effective recycling outcomes. Include supporting estimates where reasonably available.	
BS6	Explain how the seven material streams will be separated, weighed and stored, including verification methods and any inventory management systems.	
BS7	Describe the proposed commercial model at a high level. Final pricing is not required at the EOI stage. Address the following: a. indicative cost ranges, pricing units and major fixed and variable drivers. State the volume, density, capacity utilisation and service assumptions used. Use cents per container where meaningful and supplement with other relevant units such as cost per tonne, load or site. b. Identify capital requirements, funding and ownership, minimum commitments, mobilisation costs and major risk allocation assumptions, inflation and volume variability. c. Explain potential savings and additional costs across refund points, logistics, sorting, processing and recycling, and identify which parties would bear them. Include material whole-of-life costs, covering asset lifespan, maintenance, repair, replacement, reuse and end-of-life management, and any existing assets that could become redundant under the proposed model. Separate known information from estimates and dependencies.	

Social and employment outcomes		
BS8	Describe the social engagement and employment outcomes that could be achieved through the bulk sorting facility, including engagement of social enterprises, First Nations people and people experiencing barriers to employment.	

7. Integrated solutions and review of EOI responses

7.1 Additional requirements for combined proposals

A respondent proposing two or more service packages, regions or an alternative integrated model must identify:

- the accountable contracting entity;
- the geographic coverage
- the principal hand-off points and interfaces between service components.

Respondents may propose different equipment, infrastructure or service configurations by region where this improves operational outcomes or reduces cost. Each relevant service schedule must still be completed.

7.2 Structured review methodology

WARRRL will review each EOI response to understand the proposed logistics, processing, bulk sorting or integrated components and identify relevant market capability, capacity, service models, constraints, risks and dependencies. Responses will not be comparatively ranked or assessed using weighted scoring at the EOI stage and will not be used to establish a shortlist or pre-qualified supplier list.

The review will be based on the information contained in the response. WARRRL may ask a Respondent to clarify or expand on information already submitted and may request a site visit to verify or better understand the proposed facilities, capacity, equipment or operating model. Clarification will be used to understand information already contained in a response. Where requested information has not been provided or remains unclear, WARRRL may record that information status and take it into account when identifying data limitations, unresolved matters or areas requiring further market engagement.

WARRRL will consolidate the information received into market findings to inform its consideration of future operating models, service packaging, commercial structures, capacity and mobilisation requirements, risks, dependencies and procurement strategy.

WARRRL retains sole discretion to determine whether an RFP is conducted and its scope, timing, structure, service packages and requirements (see the Introduction regarding eligibility to participate in any future procurement process).

7.3 Review framework

WARRRL will use the following framework to support a structured review of the market information received. The framework is not weighted and will not be used to calculate an overall score, assign a Respondent outcome or determine eligibility to participate in a future procurement process.

Review Theme	Purpose
Proposed scope and coverage	Understand the services, regions, locations and exclusions addressed by the response
Capability and operating model	Understand the proposed facilities, equipment, experience, technologies and delivery model
Capacity and scalability	Understand current, proposed and potential capacity and the assumptions on which it is based
Mobilisation and dependencies	Identify lead times, approvals, land, assets, transition requirements and service continuity dependencies
Safety, compliance and integrity	Identify material safety, environmental, ethical sourcing and integrity risks, controls and future assurance needs.
Commercial model	Understand indicative pricing units, cost drivers, capital requirements, ownership assumptions, whole-of-life costs and value, and proposed risk allocation.
Service interfaces and whole-of-system effects	Identify hand-off points, dependencies and environmental and operational effects across refund points, logistics, sorting, processing and recycling, including resource efficiency, emissions, material quality and recovery.
Social and Scheme outcomes	Understand contributions to Scheme objectives, including employment, community benefits, local and First Nations enterprise participation and procurement, and regional and remote service outcomes.
Matters for future procurement	Identify matters requiring further analysis or specification, or further evidence, ahead of any future procurement process

8. Supporting information

8.1 Supporting document checklist

Respondents should provide the supporting information listed below where relevant to their response and reasonably available at the EOI stage. Supporting information may be included in the response or provided as a separate attachment.

Supporting information	Included / reference
Corporate structure, ABN/ACN and authorised representative	
Relevant licences, permits, and approvals held, together with the status of any licences, permits or approvals still required	
Site plans or indicative facility layouts, where available	
Safety management overview	
Process flow information relevant to the proposed services	
Mobilisation plan and implementation schedule	

9. Respondent declaration

I declare that:

- I am authorised to submit this response on behalf of the Respondent; and
- the Respondent has read and agrees to be bound by the conditions of participation in section 2.6 and the representations and warranties in section 2.12 of this EOI.
- WARRRL may verify the information and undertake due diligence in connection with this EOI.

Declaration detail	Respondent completion
Respondent legal entity name	
Authorised representative's full name	
Position	
Signature	
Date	

Appendix A: 2025/26 volumes by region and material type

Sum of RPO Containers	Column Lal								
Row Labels	Aluminium	PET	Glass	Liquid Paper Board	HDPE	Steel	Other	(blank)	Grand Total
Gascoyne	4,211,825	1,450,202	1,227,421	70,972	33,457	4,377	112		6,998,366
Goldfields - Esperance	15,039,648	8,153,027	6,453,389	556,593	288,221	25,362	2,422		30,518,662
Great Southern	12,758,739	5,774,038	5,941,482	593,203	293,194	23,627	3,127		25,387,410
Kimberley	10,824,795	2,885,327	2,045,301	268,235	100,548	11,435	33,204		16,168,845
Midwest	14,737,451	5,895,091	5,811,666	566,399	268,380	22,998	1,024		27,303,009
Peel	38,082,178	19,337,994	15,399,380	2,088,987	768,893	88,984	8,730		75,775,146
Perth	252,228,282	182,270,518	110,885,084	16,053,645	5,206,882	1,094,160	121,204		567,859,775
Pilbara	15,282,736	9,296,843	4,188,737	412,152	174,397	39,115	1,777		29,395,757
Southwest	37,739,782	14,735,783	17,004,630	1,668,137	757,183	73,174	4,490		71,983,179
Wheatbelt	30,775,949	14,543,652	13,148,476	1,514,402	665,661	57,617	4,173		60,709,930
(blank)									
Grand Total	**431,681,385**	**264,342,475**	**182,105,566**	**23,792,725**	**8,556,816**	**1,440,849**	**180,263**		**912,100,079**

Appendix B: 2025/26 volumes broken down by region, LGA for aggregation point location and glass and non glass.

Sum of RPO Containers Collected	Column Labels		
Row Labels	Glass	Non Glass	Grand Total
Gascoyne	1,383,093	6,335,371	7,718,464
Carnarvon	865,229	4,346,656	5,211,885
Exmouth	517,864	1,988,715	2,506,579
Goldfields-Esperance	6,453,389	24,065,273	30,518,662
Coolgardie	1,041,846	2,954,521	3,996,367
Dundas	124,939	481,960	606,899
Esperance	1,433,591	4,701,694	6,135,285
Kalgoorlie-Boulder	3,482,494	14,391,600	17,874,094
Laverton	62,471	348,612	411,083
Leonora	58,709	159,400	218,109
Ravensthorpe	200,180	540,755	740,935
Wiluna	49,159	486,731	535,890
Great Southern	5,785,810	18,881,502	24,667,312
Albany	4,136,318	13,837,138	17,973,456
Denmark	455,294	1,060,545	1,515,839
Jerramungup	144,863	413,565	558,428
Katanning	798,874	2,897,111	3,695,985
Plantagenet	250,461	673,143	923,604
Kimberley	2,045,301	14,123,544	16,168,845
Broome	1,309,706	8,621,378	9,931,084
Derby-West Kimberley	4,814	126,037	130,851
Halls Creek	49,508	861,081	910,589
Wyndham-East Kimberley	681,273	4,515,048	5,196,321
Midwest	5,811,666	21,491,343	27,303,009
Cue	30,426	124,551	154,977
Greater Geraldton	4,218,584	16,159,126	20,377,710
Irwin	563,349	1,552,968	2,116,317
Meekatharra	93,022	536,428	629,450
Morawa	230,903	909,635	1,140,538
Northampton	675,382	2,208,635	2,884,017
Peel	10,589,939	37,642,310	48,232,249
Mandurah	10,534,393	37,438,243	47,972,636
Murray	55,546	204,067	259,613
Perth	121,163,283	502,468,185	623,631,468
Armadale	7,670,807	36,048,936	43,719,743
Bayswater	3,507,194	12,735,262	16,242,456
Belmont	5,914,627	25,195,477	31,110,104
Canning	14,844,867	67,483,715	82,328,582
Cockburn	6,846,470	27,089,530	33,936,000
Fremantle	5,155,056	17,221,107	22,376,163
Gosnells	4,874,069	22,873,642	27,747,711
Joondalup	4,447,416	17,046,641	21,494,057
Kalamunda	2,459,569	9,695,153	12,154,722
Kwinana	3,145,951	13,648,003	16,793,954
Melville	2,172,730	8,569,468	10,742,198
Mundaring	3,118,522	11,625,892	14,744,414
Nedlands	2,478,282	9,710,176	12,188,458
Perth	2,571,685	9,681,307	12,252,992
Rockingham	7,700,966	33,475,842	41,176,808
Stirling	18,581,430	65,301,775	83,883,205
Swan	11,535,369	54,286,856	65,822,225
Wanneroo	14,138,273	60,779,403	74,917,676
Pilbara	4,188,737	25,207,020	29,395,757
Ashburton	346,430	3,337,742	3,684,172
East Pilbara	341,902	1,840,563	2,182,465
Karratha	2,130,565	11,883,628	14,014,193
Port Hedland	1,369,840	8,145,087	9,514,927
Southwest	17,004,630	54,978,549	71,983,179
Augusta Margaret River	1,923,698	4,404,192	6,327,890
Boyup Brook	221,827	747,511	969,338
Bridgetown-Greenbushes	605,638	1,430,053	2,035,691
Bunbury	8,017,386	29,122,992	37,140,378
Busselton	3,765,670	11,091,830	14,857,500
Collie	1,280,924	4,605,487	5,886,411
Donnybrook-Balingup	480,916	1,526,228	2,007,144
Manjimup	708,571	2,050,256	2,758,827
Wheatbelt	7,679,718	24,801,416	32,481,134
Corrigin	179,803	612,252	792,055
Dandaragan	918,182	2,555,799	3,473,981
Gingin	588,878	1,541,452	2,130,330
Goomalling	209,089	697,130	906,219
Kellerberrin	193,863	627,155	821,018
Kondinin	59,232	185,233	244,465
Lake Grace	103,017	226,665	329,682
Merredin	741,409	2,483,636	3,225,045
Moora	912,236	2,717,823	3,630,059
Narrogin	724,516	2,484,681	3,209,197
Northam	1,343,014	5,417,745	6,760,759
Toodyay	475,469	1,450,901	1,926,370
Wagin	588,563	1,745,531	2,334,094
Wickepin	68,073	152,689	220,762
Wyalkatchem	150,768	557,994	708,762
York	423,606	1,344,730	1,768,336
Grand Total	182,105,566	729,994,513	912,100,079

*Following the Scheme expansion that took effect on 1 July 2026, statewide volumes are estimated to increase by a further 60 million glass containers and 30 million for non- glass containers.

Appendix C: Indicative material type conversion factors of containers per KG and per uncompressed M3

Material Conversion Guide

Material Type	Units per Kilogram	Units per Cubic Metre
Glass	3.30	1,500.00
Aluminium	73.00	1,300.00
Clear PET	37.00	520.00
Coloured PET	40.00	560.00
HDPE	33.00	1,280.00
Liquid Paperboard	51.00	2,630.00
Steel	28.00	1,200.00
Other	43.86	1,362.86

End of respondent pack